

THE HUMANE SOCIETY OF THE UNITED STATES  
**COMPARATIVE FINANCIAL OPERATIONS REPORT**  
 FOR THE YEARS ENDED DECEMBER 31, 2003 and 2002

**Consolidated Statement of Financial Position**

	<b>December 31</b>	
	<b>2003</b>	<b>2002</b>
<b>Assets</b>		
Cash and cash equivalents	\$5,082,758	\$7,200,698
Receivables	5,446,189	3,617,857
Prepaid expenses, deferred charges, and deposits	3,186,725	2,926,685
Investments, at market value	92,937,715	76,778,364
Fixed assets, net of depreciation	9,552,495	9,817,932
Intangible pension asset	—	867,119
<b>Total Assets</b>	<b>\$116,205,882</b>	<b>\$101,208,655</b>
<b>Liabilities</b>	\$13,509,299	\$13,067,482
<b>Net Assets</b>		
Unrestricted	72,129,687	61,531,825
Temporarily restricted	9,941,440	6,031,018
Permanently restricted	20,625,456	20,578,330
Total Net Assets	<u>102,696,583</u>	<u>88,141,173</u>
Total Liabilities and Net Assets	<u>\$116,205,882</u>	<u>\$101,208,655</u>

**Consolidated Statement of Activities**

	<b>Year Ended December 31</b>				
	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>2003 Total</b>	<b>2002 Total</b>
<b>Revenue, Other Additions, and Transfers</b>					
Contributions and grants	\$52,502,646	\$5,893,108	\$61,227	\$58,456,981	\$56,700,807
Bequests	7,565,788	2,854,008	—	10,419,796	11,770,657
Investment income	3,457,392	212,772	—	3,670,164	4,483,843
Sale of literature and other income, net	4,107,012	269,717	—	4,376,729	3,176,185
Total Revenue and Other Additions	<u>\$67,632,838</u>	<u>\$9,229,605</u>	<u>\$61,227</u>	<u>\$76,923,670</u>	<u>\$76,131,492</u>
Transfers (Net assets released from restrictions)	6,243,694	(6,243,694)	—	—	—
Total Revenue, Other Additions, and Transfers	<u>\$73,876,532</u>	<u>\$2,985,911</u>	<u>\$61,227</u>	<u>\$76,923,670</u>	<u>\$76,131,492</u>
<b>Expenses and Other Deductions</b>					
Animal-protection programs					
Public education, membership information, and publications	\$24,196,485	—	—	\$24,196,485	\$22,300,523
Cruelty investigations and regional offices	5,464,579	—	—	5,464,579	5,069,431
<b>Wildlife, animal habitat, and sheltering programs</b>	10,551,527	—	—	10,551,527	9,282,107
Youth and higher education programs	3,095,362	—	—	3,095,362	2,852,855
Legal assistance, litigation, legislation, and government relations	2,297,755	—	—	2,297,755	2,264,877
Animal research issues and bioethics and farm animals	1,774,087	—	—	1,774,087	1,962,006
Supporting services					
Management and general	6,039,120	—	—	6,039,120	5,630,311
Membership development	1,015,755	—	—	1,015,755	1,406,064
<b>Fund-raising</b>	20,430,014	—	—	20,430,014	21,709,193
Total Expenses and Other Deductions	<u>\$74,864,684</u>	<u>0</u>	<u>0</u>	<u>\$74,864,684</u>	<u>\$72,477,367</u>
<b>Change in net assets before net appreciation in fair value of investments</b>	(\$988,152)	\$2,985,911	\$61,227	\$2,058,986	\$3,654,125
<b>Minimum pension liability adjustment</b>	451,206	—	—	451,206	(451,206)
<b>Net assets received in acquisition of The Ark Trust, Inc.</b>	—	—	—	—	198,774
<b>Net appreciation in fair value of investments</b>	11,134,808	924,511	(14,101)	12,045,218	(11,839,288)
<b>Change in Net Assets</b>	<u>\$10,597,862</u>	<u>\$3,910,422</u>	<u>\$47,126</u>	<u>\$14,555,410</u>	<u>(\$8,437,595)</u>

The HSUS is tax exempt under Section 501(c)(3) of the Internal Revenue Code. Contributions are tax deductible to the extent allowed by law. The HSUS's audited financial statements are available upon request.